



NATIONAL AIDS CONTROL COUNCIL

RFP NO. NACC/RFP/026/2020/2021

CONSULTANCY SERVICE CONSULTANCY FOR  
COSTING ADOLESCENTS AND YOUNG PEOPLE

(AYP) PROGRAM ON HIV AND RELATED COMORBIDITIES  
(SELECTION OF INDIVIDUAL PROFESSIONAL CONSULTANTS)

**CLOSING DATE: APRIL 30, 2021 at 10.00AM**

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## **INTRODUCTION**

1. This standard Request for Proposals for selection of individual professional consultants has been prepared for use by public entities in Kenya. It has been found necessary for selection of individual consultants who are also regulated by their professional institutions or associations as opposed to selection of consultants who could be either individuals or body corporate.
2. This Request for proposals will be used for open tendering, restricted tendering or request for proposals.
3. The general conditions of contract in the Standard contract Form should not be modified and instead the special conditions of the contract may where necessary be modified by the procuring entity, for use, to reflect the unique circumstances of the particular assignment.



**SECTION I- LETTER OF INVITATION**

To [name and address of consultant]

Date

Dear Sir/Madam,

**1.1** The **National AIDS Control Council** (NACC) invites proposals for the following consultancy services-**Costing Adolescents and Young People (AYP) Program on HIV and Related Comorbidities**. More details of the services are provided in the terms of reference herein.

**1.2** The request for proposal (RFP) includes the following documents;

- Section I - Letter of invitation
- Section II - Information to Consultants
- Section III - Terms of reference
- Section IV - Technical proposal
- Section V - Financial proposal
- Section VI - Standard Forms

**1.3** On receipt of this RFP please inform us

- (a) that you have received the letter of invitation; and
- (b) whether or not you will submit a proposal for the assignment

Yours sincerely

**Chief Executive Officer  
NATIONAL AIDS CONTROL COUNCIL**



**SECTION II - INFORMATION TO CONSULTANTS**

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## **SECTION II - INFORMATION TO CONSULTANTS**

### **2.1 Introduction**

- 2.1.1 The NACC will select an individual consultant among those invited to submit proposals or those who respond to the invitation for proposals in accordance with the method of selection detailed under this section and consistent with the regulations.
- 2.1.2 The consultants are invited to submit a technical proposal and a financial proposal for consulting services required for the assignment stated in the letter of invitation (Section I)
- 2.1.3 In the assignment where the procuring entity intends to apply standard conditions of engagement and scales of fees for professional services, which scale of fees will have been approved by a relevant authority, a technical proposal only may be invited and submitted by the consultants. In such a case the highest ranked individual consultant in the technical proposals shall be invited to negotiate a contract on the basis of the set scale of fees. The technical proposals will be the basis for contract negotiations and ultimately for a signed contract with the selected individual consultant.
- 2.1.4 The consultants must familiarize themselves with local conditions as regards the assignment and take them into account in preparing their proposals. To obtain adequate information on the assignment and on the local conditions, consultants are encouraged to liaise with the procuring entity regarding any information that they may require before submitting a proposal.
- 2.1.5 The client will provide the inputs and services specified in the special conditions of contract needed to assist the individual consultant to carry out the assignment.
- 2.1.6 The cost of preparing the proposal and negotiating the contract including any visit to the procuring entity are not reimbursable as a direct cost of the assignment. The procuring entity is not bound to accept any of the proposals submitted.
- 2.1.7 The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender.



## **2.2 Clarification and amendment to the RFP documents**

- 2.2.1 Individual consultant may request clarification of any of the RFP documents not later than Seven (7) days before the deadline for the submission of the proposals. Any request for clarification must be sent in writing by post, fax or email to the procuring entity's address indicated in the special conditions of contract. The procuring entity will respond by post, fax or email to such requests and will send written copies of the response (including an explanation of the query but without identifying the source of inquiry) to all individual consultants invited to submit proposals.
- 2.2.2 At any time before the deadline for submission of the proposals, the procuring entity may for any reason, either at its own initiative or in response to a clarification requested by an intended individual consultant amend the RFP. Any amendment shall be issued in writing, fax or email to all invited individual consultants and will be binding on them. The procuring entity may at its discretion extend the deadline for the submission of the proposals.
- 2.2.3 Clarification of tenders shall be requested by the tenderer to be received by the procuring entity not later than 7 days prior to the deadline for submission of tenders.
- 2.2.4 The procuring entity shall reply to and clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender.

## **2.3 Preparation of proposals**

- 2.3.1 The individual consultant's proposal shall be written in English language.
- 2.3.2 In preparing the Technical proposal, the individual consultants are expected to examine the documents consisting the RFP in detail. Material deficiencies in providing the information requested may result in rejection of a proposal.
- 2.3.3 While preparing the Technical proposal, the individual consultant must give particulars attention to the following:



- (a) If an individual consultant considers that he/she does not have all the expertise required for the assignment he/she may suggest in the proposals other individual(s) who will assist in the assignment but they will not be party to the contract for the purpose of the performance of the assignment. An individual consultant will not propose other individual consultants invited to submit proposals for the assignment. Any individual consultant in contravention of this requirement shall automatically be disqualified.
- (b) For all the staff who will be involved in the exercise of the proposals to consultant must indicate their responsibility in the assignment and also the staff time as necessary.
- (c) The curriculum vitae (CV) of the staff proposed must be submitted with the proposal.

2.3.4 The Technical proposal shall provide the following information;

- (a) the individual consultants CV and a brief of any recent experience of assignment of a similar nature. For each assignment the brief should indicate the profiles of staff involved, contract amount and the individual consultant's involvement.
- (b) Any comments or suggestions on the Terms of Reference and a list of service and facilities requested to be provided by the procuring entity.
- (c) A description of the methodology and work plan for performing the proposed assignment.
- (d) Any additional information requested in the special conditions of contract.

2.3.5 The Technical proposal shall be separate from the Financial proposal and shall not include any Financial information.

## **2.4 Financial proposal**

2.4.1 In preparing the financial proposal, the individual consultants are expected to take into account the time required in completing the assignment as outlined in the RFP documents. The financial proposal will therefore be quoted in fees per day or month. The financial proposal may also include other costs as necessary, which will be considered as reimbursables.



- 2.4.2 The Financial proposal should include the payable taxes.
- 2.4.3 The fees shall be expressed in Kenya Shillings.
- 2.4.4 The Financial proposal must remain valid for 90 days after the submission date. During this period the individual consultant is expected to keep available at his own cost any staff proposed for the assignment. The procuring entity will make best efforts to complete negotiations within this period. If the procuring entity wishes to extend the validity period of the proposals, the consultants who do not agree, have the right not to extend the validity of their proposals.
- 2.4.5 The financial proposal must comply with the law governing the profession of the consultant.

**2.5 Submission, Receipt and opening of proposals**

- 2.5.1 The technical proposal and the financial proposal (if required) shall be prepared in indelible ink. It shall contain no interlineations or overwriting, except as necessary to correct errors made by the individual consultants. Any such corrections must be initialed by the individual consultant.
- 2.5.2 For each proposal the individual consultants shall prepare the proposals in the number of copies indicated in the special conditions of contract. Each Technical proposal and Financial proposal shall be marked “ORIGINAL” or “COPY” as appropriate. If there are any discrepancies between the original and the copies of the proposal, the original shall govern.
- 2.5.3 The original and all copies of the Technical proposal shall be placed in a sealed envelope clearly marked “TECHNICAL PROPOSAL” , and the original and all copies of the financial proposal in a sealed envelope duly marked “FINANCIAL PROPOSAL”. Both envelopes shall be placed in an outer envelope and sealed. This outer envelope shall bear the procuring entities address and other information indicated in the appendix to the instructions to consultants and clearly marked “DO NOT OPEN before (**APRIL 30, 2021 at 10.00AM**)”



2.5.4 The completed Technical and Financial proposals must be delivered at the submission address on or before the time and date of the submission of the proposals indicated in the appendix to the instructions to consultants. Any proposals received later than the closing date for submission of proposals shall be rejected and returned to the individual consultant unopened. For this purpose the inner envelope containing the technical and financial proposals will bear the address of the individual consultant submitting the proposals.

2.5.5 After the deadline for submission of proposals the outer envelope and the technical proposals shall be opened immediately by the opening committee. The financial proposals shall be marked with the individual consultants number allocated at the time of opening the outer envelope and the technical proposals but shall remain sealed and in the custody of a responsible officer of the procuring entity up to the time set for opening them.

## **2.6 Evaluation of the Proposal (General)**

2.6.1 From the time the proposals are opened to the time of the contract award, if any individual consultant wishes to contact the procuring entity on any matter relating to his/her proposal, he/ she should do so in writing at the address indicated in the appendix to the instructions to consultants. Any effort by an individual consultant to influence the procuring entity's staff in the evaluation of proposals companion proposals or awards of contract may result in the rejection of the individual consultant proposal.

2.6.2 The proposal evaluation committee shall have no access to the Financial Proposal, which in any case will remain sealed, until the technical evaluation is concluded or finalized.

## **2.7 Evaluation of Technical Proposals**

2.7.1 The evaluation committed appointed by the procuring entity to evaluate the proposals shall carry out the evaluation of technical proposals following the criteria set out in the terms of reference based on the following points criteria



	<u>CRITERIA</u>	<u>POINTS</u>
(i)	CV of the individual consultant	30
(ii)	specific experience of the individual consultant related to the assignment	30
(iii)	adequacy of methodology and work plan in response to the Terms of reference	<u>40</u>
	Total points	100

2.7.2 Any proposal which will be examined and found not to comply with all the requirements for submission of the proposals will be declared non responsive. All the proposals found to have complied with all the requirements for submission of proposal shall be declared responsive by the evaluation committee

2.7.3 Each responsive proposal will be given a technical score (ST). any technical proposal which fails to achieve the total minimum score indicated in the appendix to the information to tenderers shall be rejected at this stage and will not proceed to the next stage of evaluation. The respective financial proposal will be returned to the individual consultant unopened.

## **2.8 Opening and Evaluation of Financial Proposals**

2.8.1 After completion of the evaluation of Technical proposals the procuring entity shall notify the individual consultants whose proposal did not meet the minimum technical score or were declared non-responsive to the RFP and terms of reference. The notification will indicate that their financial proposals shall not be opened and will be returned to them unopened after the completion of the selection process and contract award. At the same time, the procuring entity shall simultaneously notify the consultants who have secured the minimum technical score that they have passed the technical qualifications and inform them the date and time set by the procuring entity for opening their financial proposal. They will also be invited to attend the opening ceremony if they wish to do so.

2.8.2 The financial proposals shall be opened by the procuring entity in the presence of the individual consultants who choose to attend the opening. The name of the individual consultant, the technical score



and the proposed fees shall be read out aloud and recorded. The evaluation committee shall prepare minutes of the opening of the financial proposals.

2.8.3 The formulae for determining the financial score (SF) unless an alternative formula is indicated in the appendix to the information to tenderers shall be as follows:

$Sf = 100 \times fm/f$  where  
Sf is the financial score  
Fm is the lowest fees quoted and  
F is the fees of the proposal under consideration.

The lowest fees quoted will be allocated the maximum score of 100

2.8.4 The individual consultants proposals will be ranked according to their combined technical score (st) and financial score (sf) using the weights indicated in the appendix to the instructions to consultants. Unless otherwise stated in the appendix to the instructions to consultants the formulae for the combined scores shall be as follows;

$$S = ST \times T\% + SF \times P\%$$

Where

S, is the total combined scores of technical and financial scores

St is the technical score

Sf is the financial score

T is the weight given to the technical proposal and

P is the weight given to the financial proposal

Note P + T will be equal to 100%

The individual consultant achieving the highest combined technical and financial score will be invited for negotiations.

## 2.9 Negotiations

2.9.1 Negotiations will be held at the same address indicated in the appendix to the information to consultants. The purpose of the negotiations is for the procuring entity and the individual consultant to



reach agreements on all points regarding the assignment and sign a contract.

2.9.2 The negotiations will include a discussion on the technical proposals, the proposed methodology and work plan, staff and any suggestions made by the individual consultant to improve the Terms of reference. The agreed work plan and Terms of reference will be incorporated in the description of the service or assignment and form part of the contract.

2.9.3 The negotiations will be concluded with a review of the draft contract. If negotiations fail, the procuring entity will invite the individual consultant whose proposal achieved the second highest score to negotiate a contract.

## **2.10 Award of Contract**

2.10.1 The contract will be awarded before commencement of negotiations. After negotiations are completed the procuring entity will promptly notify the other individual consultants that they were unsuccessful and return the financial proposals of the individual consultants who did not pass technical evaluation.

2.10.2 The selected individual consultant is expected to commence the assignment on the date indicated in the appendix to the information to consultants or any other date agreed with the procuring entity.

## **2.11 Confidentiality**

2.11.1 Information relating to evaluation of proposals and recommendations of contract award shall not be disclosed to the individual consultants who submitted the proposal or to other persons not officially concerned with the process, until the winning individual consultant has been notified that he/she has been awarded the contract.

## **2.12 Termination for default**

2.12.1 The NACC may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part

- (a) if the tenderer fails to deliver any or all of the goods within the period(s) specified in the Contract, or within any extension thereof granted by the NACC.
- (b) if the tenderer fails to perform any other obligation(s) under the Contract



- (c) if the tenderer, in the judgment of the NACC has engaged in corrupt or fraudulent practices in competing for or in executing the Contract

2.12.2 In the event the NACC terminates the Contract in whole or in part, it may procure, upon such terms and in such manner



as it deems appropriate, equipment similar to those undelivered, and the tenderer shall be liable to the NACC for any excess costs for such similar goods.

## **2.13 Liquidated Damages**

2.13.1 If the tenderer fails to deliver any or all of the goods within the period(s) specified in the contract, the NACC shall, without prejudice to its other remedies under the contract, deduct from the contract prices liquidated damages sum equivalent to 0.5% of the delivered price of the delayed items up to a maximum deduction of 10% of the delayed goods. After this the tenderer may consider termination of the contract.

## **2.14 Language and Law**

2.14.1 The language of the contract and the law governing the contract shall be English language and the Laws of Kenya respectively unless otherwise stated.

## **2.15 Force Majeure**

2.15.1 The tenderer shall not be liable for forfeiture of its performance security or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.



**SECTION III - TERMS OF REFERENCE (TOR)**



**NATIONAL AIDS CONTROL COUNCIL**

**Concept Note**

**Costing Adolescents and Young People (AYP) Program  
on HIV and Related Comorbidities**

January 2021

## CONCEPT NOTE

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# COSTING ADOLESCENTS AND YOUNG PEOPLE (AYP) PROGRAM ON HIV AND RELATED COMORBIDITIES

### 1. Background

Over the past three decades, AIDS has continued to be a huge burden economically and socially around the world and particularly in Sub-Saharan Africa. Whereas tremendous progress has been made in addressing the epidemic, available resources are increasingly dwindling due to global recession, competing priorities and emerging challenges including the COVID-19 Pandemic. This calls for scaling up in resource mobilization and efficiency in utilization of available resources. Apart from being a heavy burden on the general population, the HIV epidemic in Sub-Saharan Africa and Kenya, has particularly been a heavy burden among Adolescents and Young People (AYP). In addition, AIDS has been the leading cause of death among Adolescent and Young People in Kenya.

As a result of these trends, since 2015, there has been renewed focus on Adolescents and Young People starting with the launch of the 'All-In' Global Campaign in Kenya, by H.E. President Uhuru Kenyatta. This provided an impetus for a coordinated multi-sectoral response to reach adolescents and young people and accelerate the response to end new HIV infections, AIDS related deaths and HIV related stigma and discrimination. The need for deliberate efforts to address the needs of Adolescent and Young People, including mental, economic, spiritual and social needs, was identified. In addition, the need to engage and build the capacity of Adolescent and Young People and their networks in addressing HIV while also addressing their needs was further identified. This led to development of the Adolescent and Young People HIV Response Acceleration Guide 2019-2021 by the Ministry of Health, through the National AIDS Control Council (NACC).

The Guide, which is currently under implementation, was developed following engagements and consultative processes from the National Adolescent and Young People HIV Prevention Stock-Taking meeting held in May 2018. The aim was to guide service delivery for AYP to facilitate them live healthy and productive lives. The guide targets Adolescent and Young People aged 10-24 years and has the following goal and objectives:

**Goal:** To fast-track the HIV response to end new HIV infections, AIDS related deaths and stigma and discrimination in adolescents and young people

**Objectives:**

- i. To reduce new HIV infections among adolescents and young people by 40%.
- ii. To reduce AIDS related deaths among adolescent and young people by 25%.
- iii. To reduce stigma and discrimination by 50%.

To facilitate attainment of the goals and objectives of the Guide, a Core Package of Age Appropriate Services has been defined (see Annex 1 and 2 below) and is currently being implemented. However, though great progress has been recorded much remains to be done as AIDS remains the leading cause of death and morbidity among Adolescents and Young

People (AYP), with approximately 35% of all new HIV infections being among the AYP aged between 15 and 24 years; and by 2019, a total of 91,634 Adolescents (10-19 years) and 145,471 young adults (15-24 years) were living with HIV. Furthermore, in thirteen (13) counties, new HIV infections among this age category contributed 40% and above of all new HIV infections. These counties are Turkana (44.7%), Kakamega (43.5%), West Pokot (43.2%), Wajir (42.9%), Narok (42.2%), Trans Nzoia (42.1%), Elgeyo Marakwet (41.5%), Marsabit (41.2%), Migori (41.2%), Nandi (41%), Kitui (40.2%), Garissa (40%) and Busia (40%) (2020 HIV Estimates).

Consequently, the AYP remains a priority population with regard to reduction of new HIV infections. Among the issues to be addressed among this population group include the prevalent low risk perception of HIV and behaviour change towards casual sex with multiple partners (or more partners in a shorter period of time); and cross-generational sex. The risky sexual behaviour among the AYP has further led to high levels of adolescent and teenage pregnancies.

The Kenya AIDS Strategic Framework 2020/21 to 2024/25 (KASF II) identifies Adolescent and Young People as one of the Priority Populations, and further recommends interventions that enhance AYP-Centered and a multi-sectoral approach, and especially for adolescent girls and young women, to address the multiple risks and vulnerabilities they face with a focus on priority counties. Implementation of the Guide therefore remains a priority. However, effective and efficient implementation of the Guide requires costing of the Core Package of Services to lay the foundation for focused resource mobilization, efficient resource allocation and implementation. The *UNAIDS Guide 2016, HIV prevention among adolescent girls and young women: Putting HIV prevention among adolescent girls and young women on the Fast-Track and engaging men and boys* provides recommendations on costing the Core Service Packages in managing prevention programmes for adolescent girls and young women which need to be customized and applied as appropriate in the Kenyan context with regard to costing the AYP Core Package. To facilitate this, the services of a costing consultant are required. NACC therefore seeks to procure a consultant to cost the Core Service Package of Services under the AYP Acceleration Plan/Guide using appropriate methodology and best international practice that is customized for the Kenyan context. The costing data will inform decision makers both nationally and at county level in resource mobilization and allocation for effective and efficient implementation of the Guide to facilitate attainment of the set goals and objectives.

## 2. Objectives for the AYP Costing

The key objectives of the costing work are as follows:

- i. To determine the cost components and unit costs of individual interventions of the Core Package, broken down by level of service delivery and by county.
- ii. To determine the total cost of providing individual interventions of the Core Package to meet the targets set, broken down by county and year.

- iii. To determine the total cost of delivering the entire Core Package to meet the targets set, broken by county and by year.

### 3. Specific tasks to be undertaken

The specific tasks for the costing assignment include the following:

- i. **Inception phase:** Develop an Inception Report detailing the proposed methodology and workplan, the key literature that will be reviewed, data sources, software to be used in the analytics and storage of the data and outline of the report detailing how each objective will be addressed and outline of a policy brief.
- ii. **Literature Review, Data Collection and Analysis:** Undertake review of the relevant literature including, but not limited to, the Adolescent and Young People HIV Response Acceleration Guide 2019-2021, KASF II, County AIDS Strategic Plans, the 2020 Kenya AIDS Response Progress Report, the 2020 County HIV Profiles, the 2019 Kenya Mode of Transmission Study, the Kenya Population-based HIV Impact Assessment (KenPHIA) and the UNAIDS 2016: HIV prevention among adolescent girls and young women - Putting HIV prevention among adolescent girls and young women on the Fast-Track and engaging men and boys.

Further undertake the following;

- a) Secondary data collection and analysis for the different objectives as per the approved methodology.
- b) Sampled Primary costing data granulated to county level.
- iii. **Report writing:** A report that outlines cost components of each intervention and unit costs for each intervention of the Core Package; cost of each intervention of the Core Package broken down by county and year; and total cost of delivering the entire Core Package to meet the targets set, by county and by year. A draft report will be submitted to NACC and further presented to stakeholders and partners for feedback and inputs before being finalized taking into account inputs from Stakeholders, Partners and NACC.

### 4. Deliverables

- i. Inception Report to be approved by NACC.
- ii. Draft Report on Costing AYP Core Package submitted to NACC and further presented to stakeholders and partners for review and feedback.
- iii. Final report on Costing AYP Core Package that takes into account inputs and feedback from stakeholders and partners submitted to NACC for approval. The report will be accompanied by the following items for approval by NACC:
  - a) A Policy Brief tailored for National and County Level Decision Makers and Stakeholders on costing and investing on AYP Core Package.
  - b) A Summary Power Point Presentation on the Policy Brief

- c) A file of the data collected in approved software package.
- d) A file of the analytics and all the assumptions made in approved software package.

## **5. Qualifications of the AYP programming consultants**

The minimum required qualifications and experience for the two consultants are listed below.

### ***Lead Consultant Health Economist /Investment/Mathematician/Programming***

#### ***Expert:***

- i. At least a PhD in Economics, Health Economics, Econometrics, Health Systems, Computer Science, Mathematics or other relevant field with specialization in the field of health, Environment or HIV/AIDS
- ii. At least 10 years' working experience in a field related to health, or HIV/AIDS, Economics and Costing/Investment analysis
- iii. At least 5 publications in a field related to health, HIV/AIDS, Costing/Investment analysis
- iv. Good writing and presentation skills, and ability to communicate effectively to diverse audiences

#### ***Support Consultant HIV/AIDS Expert:***

- i. At least a master's degree in Mathematics/Statistical modelling/Econometrics or other relevant field with specialization in the field of HIV/AIDS
- ii. At least 7 years' working experience in a field related to HIV/AIDS
- iii. At least 3 publications in a field related to health, HIV/AIDS, Economics, Costing/Investment analysis or a similar field
- iv. Good writing and presentation skills, and ability to communicate effectively to diverse audiences

## **Annexure**

### **Annex 1. Core Package for Adolescents and Young People**

- i. Social & behavior change communication, demand creation
- ii. HTS + ARV based strategies (ART, PrEP)
- iii. Condoms, lubricants and negotiation skills
- iv. Family planning and pre-conception advice – a full range of contraceptives, including long-acting methods and emergency contraception
- v. STI screening, diagnosis and treatment
- vi. Voluntary medical male circumcision
- vii. Harm reduction services
- viii. Antenatal care, safe delivery services and postnatal care
- ix. Human papilloma virus vaccination (where feasible)
- x. Pre-exposure prophylaxis
- xi. Post-exposure prophylaxis

## Annex 2: Comprehensive Package of Care

### Detailed Matrix of Interventions, Services and Support SRH And HIV Prevention

#### Adolescent Girls (AG) 10-14 Years

- Counselling and risk assessment
- HTS
- GBV prevention, screening and referral to services
- HIV-positive AG
- Linkage to care
- Referral, enrollment in lifelong ART
- Adherence counseling and support
- Social support groups

#### Adolescent Girls (AG) 15-19 Years

- Counselling and risk assessment
- HTS
- Condom distribution
- FP options
- GBV prevention, screening and referral to services
- HIV-positive AG
- Linkage to care
- Referral, enrollment in lifelong ART
- Adherence counseling and support
- Social support groups
- PMTCT for pregnant and lactating adolescent girls

#### Young Women (YW) 20-24 Years

- HIV Counselling and risk assessment
- HTS
- Condom promotion and distribution
- FP options and counselling
- GBV prevention, screening and referral to services
- HIV-positive YW
- Linkage to care
- Referral, enrollment in lifelong ART
- Adherence counseling and support
- PMTCT for YW pregnant or lactating
- Support services, support groups

#### Adolescent Boys (AB) 10-14 Years

- Counselling and risk assessment
- HIV Testing Services (HTS)
- STI screening and treatment
- Gender awareness and GBV prevention
- HIV-positive Adolescent Boys
- Linkage to care
- Referral and enrollment in lifelong ART
- Adherence counseling and support
- Support services, support groups
- HIV-negative Adolescent Boys
- VMMC

#### Adolescent Boys and Young Men (AYBM) 15-24 Years

- Key Services**
- Counselling and risk assessment
  - HIV Testing Services (HTS)
  - Condom distribution and facilitated access
  - STI screening and treatment
  - Gender awareness and GBV prevention
  - HIV-positive AYBM
  - Linkage to care
  - Referral and enrollment in lifelong ART
  - Adherence counseling and support
  - Support services, support groups
  - HIV-negative AYBM
  - VMMC

#### Young Female Sex Workers (15-24)

- Counselling and risk assessment
- STI screening and treatment
- HIV Testing Services (HTS)
- Pre-Exposure Prophylaxis (PrEP)
- Condom and lubricant distribution
- Condom negotiation skills
- FP
- GBV screening, reporting and referral
- HIV-positive FSWs
- Linkage to care
- Referral and enrollment in lifelong ART
- Adherence counseling and support
- Social support services, support groups

## SHORT LISTING CRITERIA

### STATUTORY REQUIREMENTS- MANDATORY CRITERIA

No	Requirements	YES /NO
1.	Duly Filled Confidential Business Questionnaire	
2.	Valid Tax Compliance Certificate	

### ELIGIBILITY CRITERIA- MANDATORY

No	Requirements	PASS/FAIL
1.	Duly executed Self Declaration on Debarment	
2.	Duly executed Anti-Corruption f Declaration	

## QUALIFICATION CRITERIA

	<b>Item Description</b>	<b>Max Score</b>	<b>Score</b>
<b>1</b>	Adequacy and quality of the proposed methodology and work plan	<b>40</b>	
	<b>Methodology (20 Marks)</b>		
	<b>Work Plan and timelines (10 Marks)</b>		
	Adequacy of proposed suggestions on the Terms of Reference (TORs) <b>(10 points)</b>		
<b>2</b>	Key Experts Qualifications, Experience and competence		
	<b>Lead Consultant Health Economist /Investment/Mathematician/Programming Expert:</b>		
	<ul style="list-style-type: none"> <li>i. At least a PhD in Economics, Health Economics, Econometrics, Health Systems, Computer Science, Mathematics or other relevant field with specialization in the field of health, Environment or HIV/AIDS (10 Marks)</li> <li>ii. At least 10 years' working experience in a field related to health, or HIV/AIDS, Economics and Costing/Investment analysis (20 Marks)</li> <li>iii. At least 5 publications in a field related to health, HIV/AIDS, Costing/Investment analysis (7.5 Marks)</li> <li>iv. Good writing and presentation skills, and ability to communicate effectively to diverse audiences (2.5 Marks)</li> </ul>	<b>40</b>	
	<b>Support Consultant HIV/AIDS Expert:</b>	<b>20</b>	
	<ul style="list-style-type: none"> <li>v. At least a master's degree in Mathematics/Statistical modelling/Econometrics or other relevant field with specialization in the field of HIV/AIDS (5 Marks)</li> <li>vi. At least 7 years' working experience in a field related to HIV/AIDS (10 Marks)</li> <li>vii. At least 3 publications in a field related to health, HIV/AIDS, Economics, Costing/Investment analysis or a similar field (3 Marks)</li> <li>viii. Good writing and presentation skills, and ability to communicate effectively to diverse audiences (2 Marks)</li> </ul>		
	<b>Pass Mark 70 Points</b>	<b>100</b>	

## **SECTION IV - TECHNICAL PROPOSAL (TP)**

### **Notes on the Preparation of Technical Proposal**

The technical proposal shall be prepared and submitted by the consultants.

It shall contain the following:-

- (a) Submission letter
- (b) Particulars of the consultant including Curriculum vitae (CV)
- (c) Comments and suggestions of the consultant on the terms of reference, personnel, facility and other requirements to be provided by the procuring entity.
- (d) Description of the methodology and work plan for performing the assignment
- (e) Any proposed staff to assist in the assignment
- (f) Consultancy services activities times schedule.

*(to be prepared by the consultant as appropriate)*

## **SECTION V- FINANCIAL PROPOSAL (FP)**

### **Notes on the Preparation Financial Proposal**

The financial proposal shall be prepared and submitted by the consultants. It shall contain the following.

- (a) Submission letter indicating total fees
- (b) Summary of costs
- (c) Breakdown of fees per activity
- (d) Breakdown of reimbursable costs/expenses per activity
- (e) Miscellaneous expenses

*(to be prepared by the consultant as appropriate)*

## **SECTION VI - STANDARD CONTRACT FORM**

### **INDIVIDUAL PROFESSIONAL CONSULTANTS (Lump-sum payment)**

The contract form shall be completed by the procuring entity after the award of the contract and negotiation of the contract. It will be signed by both parties pursuant to the information to consultants clause 2.10.2

**SECTION VI - STANDARD CONTRACT FORM**

**1. STANDARD CONTRACT FORM**

**INDIVIDUAL PROFESSIONAL CONSULTANTS  
(lump-sum payments)**

This Agreement, [hereinafter called “the Contract”) is entered into this \_\_\_\_\_  
\_\_\_\_\_ [insert starting date of assignment], by and between.

\_\_\_\_\_ [insert Client’s name] of [or whose  
registered office is situated at] \_\_\_\_\_ [insert  
Client’s address] (hereinafter called “the Client”) of the one part AND

\_\_\_\_\_ [insert Consultant’s name] of  
[or whose registered office is situated at] \_\_\_\_\_  
\_\_\_\_\_ [insert Consultants address ] (hereinafter called “the Consultant”) of  
the other part.

WHEREAS the Client wishes to have the Consultant perform the services  
[hereinafter referred to as “the Services”, and  
WHEREAS the Consultant is willing to perform the said Services, NOW  
THEREFORE THE PARTIES hereby agree as follows:-

1. **Services**
  - (i) The Consultant shall perform the Services specified in Appendix A, “Terms of Reference and Scope of Service, “which is made an integral part Of this Contract.
  - (ii) The Consultant shall provide the personnel listed Appendix B, “Consultant’s Personnel,” to perform the Services.
  - (iii) The Consultant shall submit to the Client the reports in the form and within the time periods specified in Appendix C, “ Consultant’s Reporting Obligations.”

*(Appendices A, B, and C to be prepared as appropriate)*

2. **Term** The Consultant shall perform the Services during the period commencing on \_\_\_\_\_ [insert starting date] and through to \_\_\_\_\_ [insert completion date], or any other period(s) as may be subsequently agreed by the parties in writing.
3. **Payment**
  - A. **Ceiling**

For Services rendered pursuant to Appendix A, the Client shall pay the Consultant an amount not to Exceed \_\_\_\_\_ [insert amount]. This amount has been established based on the understanding that it includes all the Consultant's costs and profits as well as any tax obligation that may be imposed on the Consultant.
  - B. **Schedule of Payments**

The schedule of payments is specified below (Modify in order to reflect the output required as described in Appendix C.)

Kshs. \_\_\_\_\_ upon the Client's receipt of the Draft report, acceptable to the Client; and

Kshs. \_\_\_\_\_ upon the Client's receipt of the Final report, acceptable to the Client.

Kshs. \_\_\_\_\_ Total
  - C. **Payment Conditions**

Payment shall be made in Kenya Shillings unless otherwise specified not later than thirty (30) days following submission by the Consultant of invoices in duplicate to the Coordinator designated in Clause 4 here below. If the Client has delayed payments beyond thirty (30) days after the due date hereof, simple interest shall be paid to the Consultant for each day of delay at a rate three Percentage points above the prevailing Central

Bank of Kenya's average rate for base lending.

4. **Project Administration**
  - A. **Coordinator**

The Client designates \_\_\_\_\_  
[insert name] as Client's Coordinator; the Coordinator will be responsible for the Coordination of activities under this Contract, for acceptance and approval of the reports and of other deliverables, by the Client and for receiving and approving invoices for payment.
  - B. **Reports**

The reports listed in Appendix C, "Consultant's Reporting Obligations," shall be submitted in the Course of the assignment and will constitute the basis for the payments to be made under paragraph 3.
5. **Performance Standards**

The Consultant undertakes to perform the Services with the highest standards of professional and ethical competence and integrity. The Consultant shall promptly replace any employees assigned under this Contract that the Client considers unsatisfactory.
6. **Confidentiality**

The Consultant shall not, during the term of this Contract and within two years after its expiration Disclose any proprietary or confidential Information relating to the Services, this Contract Or the Client's business or operations without the Prior written consent of the Client.
7. **Ownership of Material**

Any studies, reports or other material, graphic, software or otherwise prepared by the Consultant for the Client under the Contract shall belong to and remain the property of the Client. The Consultant may retain a copy of such documents and software.



- 8. **Consultant Not to be Engaged in certain Activities** The Consultant agrees that during the term of this Contract and after its termination the Consultant and any entity affiliated with the Consultant shall be disqualified from providing goods, works or services (other than the Services and any continuation thereof) for any project resulting from or closely related to the Services.
- 9. **Insurance** The Consultant will be responsible for taking out any appropriate insurance coverage.
- 10. **Assignment** The Consultant shall not assign this Contract or sub-contract any portion of it without the Client's prior written consent.
- 11. **Law Governing Contract and Language** The Contract shall be governed by the laws of Kenya and the language of the Contract shall be English language
- 12. **Dispute Resolution** Any dispute arising out of the Contract which cannot be amicably settled between the parties shall be referred by either party to the arbitration and final decision of a person to be agreed between the parties. Failing agreement to concur in the appointment of an Arbitrator, the Arbitrator shall be appointed by the chairman of the Chartered Institute of Arbitrators, Kenya branch, On the request of the applying party.

For the Client  
Full name \_\_\_\_\_  
Title \_\_\_\_\_  
Signature \_\_\_\_\_

For the Consultant  
Full name \_\_\_\_\_  
Title \_\_\_\_\_  
Signature \_\_\_\_\_

Date \_\_\_\_\_

Date \_\_\_\_\_



2.

**REQUEST FOR REVIEW FORM**

**FORM RB 1**

**REPUBLIC OF KENYA  
PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD**

APPLICATION NO.....OF.....20.....

BETWEEN

.....APPLICANT

AND

.....RESPONDENT (*Procuring Entity*)

Request for review of the decision of the..... (*Name of the Procuring Entity*) of  
.....dated the...day of .....20.....in the matter of Tender No.....of  
.....20...

**REQUEST FOR REVIEW**

I/We.....,the above named Applicant(s), of address: Physical  
address.....Fax No.....Tel. No.....Email ....., hereby request the Public  
Procurement Administrative Review Board to review the whole/part of the above mentioned  
decision on the following grounds , namely:-

- 1.
- 2.
- etc.

By this memorandum, the Applicant requests the Board for an order/orders that: -

- 1.
- 2.
- etc

SIGNED .....(Applicant)

Dated on.....day of ...../...20...

\_\_\_\_\_

[Empty rectangular box with a double border]

**FOR OFFICIAL USE ONLY**

Lodged with the Secretary Public Procurement Administrative Review Board on.....day of  
.....20.....

SIGNED  
Board Secretary

--

3. CONFIDENTIAL BUSINESS QUESTIONNAIRE s.33

You are requested to give the particulars indicated in Part 1 and either Part 2 (a), 2(b) or 2(c) whichever applied to your type of business.

You are advised that it is a serious offence to give false information on this form.

Part 1 General

Business Name .....

Location of Business Premises .....

Plot No,..... Street/Road .....

Postal address ..... Tel No. .... Fax Email.....

.....

Nature of Business .....

Registration Certificate No.....

Maximum value of business which you can handle at any one time – Kshs. ....

Name of your bankers .....

.....

Branch .....

Part 2 (a) – Sole Proprietor			
Your name in full.....		Age.....	
Nationality.....		Country of Origin.....	
Citizenship details.....			
Part 2 (b) – Partnership			
Given details of partners as follows			
Name	Nationality	Citizenship details	Shares
1. ....	.....	.....	.....
Part 2 (c) – Registered Company			
Private or Public			
State the nominal and issued capital of company			
Nominal Kshs.			
Issued Kshs.			
Given details of all directors as follows			
Name	Nationality	Citizenship details	Shares
1. ....	.....	.....	.....
Date.....		Signature of Candidate.....	



**4. PERFORMANCE SECURITY FORM**

To: ..... [Name of NACC]

WHEREAS.....[name of tenderer]  
(Hereinafter called “the tenderer”) has undertaken, in pursuance of Contract  
No. ....[reference number of the contract] dated \_\_\_\_\_20\_\_\_\_to  
Supply.....

[Description services](Hereinafter called “the contract”)

AND WHEREAS it has been stipulated by you in the said Contract that the tenderer shall furnish you with a bank guarantee by a reputable bank for the sum specified therein as security for compliance with the Tenderer’s performance obligations in accordance with the Contract.

AND WHEREAS we have agreed to give the tenderer a guarantee:

THEREFORE WE hereby affirm that we are Guarantors and responsible to you, on behalf of the tenderer, up to a total of .....  
[amount of the guarantee in words and figures],

and we undertake to pay you, upon your first written demand declaring the tenderer to be in default under the Contract and without cavil or argument, any sum or sums within the limits of ..... [amount of guarantee] as aforesaid, without your needing to prove or to show grounds or reasons for your demand or the sum specified therein.

This guarantee is valid until the \_\_\_\_ day of 20

\_\_\_\_\_  
Signature and seal of the Guarantors

\_\_\_\_\_  
[name of bank or financial institution]

\_\_\_\_\_ [address]

\_\_\_\_\_ [date]

(Amend accordingly if provided by Insurance Company)



**5. REPUBLIC OF KENYA**

**PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)**

FORM SD1: Self-Declaration That The Person/Tenderer Is Not Debarred In The Matter Of The Public Procurement And Asset Disposal Act 2015.

I, .....of P. O. Box ..... being a resident of  
..... in the Republic of ----- do hereby make a statement as  
follows:-

1. THAT I am the Company Secretary/ Chief Executive/Managing Director/Principal Officer/Director of .....  
..... (insert name of the Company) who is a Bidder in respect of **Tender No.** ..... for .....(insert tender title/description) for .....( insert name of the Procuring entity) and duly authorized and competent to make this statement.
  
2. THAT the aforesaid Bidder, its Directors and subcontractors have not been debarred from participating in procurement proceeding under Part IV of the Act.
  
3. THAT what is deponed to hereinabove is true to the best of my knowledge, information and belief.

.....  
(Title) (Signature) (Date)

Bidder Official Stamp



**6. REPUBLIC OF KENYA**

**PUBLIC PROCUREMENT REGULATORY AUTHORITY (PPRA)**

FORM SD2: Self-Declaration Forms (r 62): self-declaration that the person/tenderer will not engage in any corrupt or fraudulent practice.

I, .....of P. O. Box ..... being a resident of

..... in the Republic of ----- do hereby make a statement as follows:-

1. THAT I am the Chief Executive/Managing Director/Principal Officer/Director of .....  
..... (insert name of the Company) who is a Bidder in respect of **Tender No.** ..... for .....(insert tender title/description) for .....( insert name of the Procuring entity) and duly authorized and competent to make this statement.

2. THAT the aforesaid Bidder, its servants and/or agents /subcontractors will not engage in any corrupt or fraudulent practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of .....( insert name of the Procuring entity) which is the procuring entity.

3. THAT the aforesaid Bidder, its servants and/or agents /subcontractors have not offered any inducement to any member of the Board, Management, Staff and/or employees and/or agents of .....(name of the procuring entity)

4. THAT the aforesaid Bidder will not engage /has not engaged in any corrosive practice with other bidders participating in the subject tender

5. THAT what is deponed to hereinabove is true to the best of my knowledge information and belief.

.....  
(Title) (Signature) (Date)  
Bidder's Official Stamp



7. BANK DETAILS FORM-

Provide the following bank details for electronic transfer purposes

Name of the Bidder:.....

Bank Name :.....

Bank branch name ;.....

Bank code :.....

Bank account :.....

PIN Number :.....

VAT Number :.....

Bank signatory(s) :.....

.....

Signed/ date.....

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